



A one-day seminar organised by **Social Business International** in association with:

- Bates Wells & Braithwaite
- University of Northampton
- Unity Trust Bank

Media partner:

- The Guardian Social Enterprise Network

Models for Social Enterprise Growth

London | 22 November 2012 | 09.30 – 17.15

Scandinavian House, 2-6 Cannon Street, London EC4M 6YH

Book now: www.socialbusinessint.com

This one-day seminar offers a unique opportunity to explore different models for growth, looking in particular at: mergers and acquisitions, joint ventures, consortia, and the incubation /spin-out of new ventures. The seminar will explore the critical factors for success.

It is aimed at social enterprise leaders who want their businesses to flourish and grow in this demanding economic climate. The seminar will also be of great value to organisations providing support to social enterprises and others that want to broaden their knowledge in this area.

Participants will hear from expert advisors in this field and from a selection of case studies drawing on the experience of the leaders of some of the UK's most successful social enterprises. The event will also feature innovative international models and experience, including the Italian social enterprise consortia.

Who should attend? Social enterprise leaders; business advisors; social investors; others interested in the growth of social enterprise.

PROGRAMME

E3M

Models for Social Enterprise Growth

Programme

- 09.30 Registration and Coffee
- 10.00 Options and Issues for Growth
- 11.15 Break
- 11.30 Being Big and Small – Joint Ventures and Consortia
- 13.00 Lunch and Networking
- 13.45 Getting Big – Mergers and Acquisitions
- 15.15 Break
- 15.45 Hatching New Social Ventures:
Incubating and Spinning-Out New Social Enterprises
- 17.15 End

Speakers include

Julian Blake	Bates Wells & Braithwaite
Jonathan Bland	Social Business International
Flaviano Zandonai	Euricse (Italy)
Simon Denny	University of Northampton
Rebecca Dray	Dimensions Community Enterprises
Martin Kinsella	P3
Matt Knopp	Eastside Consulting
Andrew Jesson	Unity Trust Bank
Fay Selvan	Big Life Group
Geoff Walker	Sandwell Community Caring Trust
Vivian Woodell	The Phone Co-op

Why should you attend?

The seminar is designed to equip participants with the practical information and knowledge to support the development of successful growth strategies. It will provide inspiration with stories of what is possible and give some much-needed insight into the potential pitfalls to avoid and lessons learned.

The event will provide a unique opportunity for networking with your peers as well as legal, financial and social enterprise experts. Full programme details and how to book can be found on the Social Business International website: www.socialbusinessint.com

Ticket Prices

Social Enterprise or Charity £150 +VAT
Public Body £200 + VAT
Private Sector £300 + VAT

About Us

The E3M programme is run by Social Business International in partnership with Bates Wells & Braithwaite LLP, Unity Trust Bank and the University of Northampton. It aims to share knowledge about the inter-related ingredients for successful social enterprise delivery of public services: markets, money and models www.socialbusinessint.com
Our media partners is the Guardian Social Enterprise Network – the world's largest network of social enterprises and social entrepreneurs. Register for free at socialenterprise.guardian.co.uk